

**Ben Needham-Wood****Artistic Director, Redirecting Dance**

*"Thom Dancy brought clarity to a complicated process and helped our company find our best path forward. I was starting a new company when a friend recommended I reach out to Thom, and from our very first conversation I was so impressed with his knowledge, honesty, and positive spirit. Our conversations were fun, and I left feeling more prepared and energized to move my company forward. I highly recommend Thom to anyone looking to realize their company's fullest potential."*

**Kelsey McFalls****Nonprofit Executive**

*"We were incredibly thankful to consult with Thom early in the process of founding our new non-profit. His guidance and insights proved invaluable as we proceeded to make our goal a reality. Beyond his evident non-profit-know-how, Thom is extremely personable and genuine. It was a joy to speak with him!"*

**Trisha Carter****Executive Director, Miami Dance Hub**

*"Thom's expertise with development is invaluable for his clients. His deep understanding of donor management from volunteer level to one-time gifts, to long term annual giving relationships is unparalleled. Thom has a unique way of critically reviewing an organization from its fundraising to programming to quickly identify opportunities for growth and improvement. His extensive experience in nonprofit leadership and board management can complement the strategy of any organization and board. He excels in consulting from start up to major growth phases, his nonprofit acumen is applicable from the performing arts, to education, to any worthwhile endeavor."*

**Ashley McQueen****Artistic Director, Smashworks Dance**

*"In my time working with Thom Dancy, his mentorship has changed the way I view nonprofit work. His excitement for nonprofit operations generally and development specifically is contagious; and his extensive experience, paired with his passion for fundraising and the arts, is the perfect recipe for nonprofit development success. He has a deep understanding of donor relations and fundraising strategy and an ability to break down complex tasks into component parts, which is the perfect combination to guide clients to achieve their goals."*